BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 565.232.217.220 | 510.649.921.774 |
| I | Cash \& Cash equivalents | 110 |  | 179.299.865.795 | 157.514.045.655 |
| 1 | Cash | 111 | V. 01 | 29.564.865.795 | 25.849.045.655 |
| 2 | Cash equivalents | 112 |  | 149.735.000.000.00 | 131.665.000.000.00 |
| II | Short-term financial investments | 120 | V. 02 | - | 1.000 .000 .000 |
| 1 | Short-term investments | 121 |  | - | 1.000.000.000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 205.857.280.677 | 197.653.755.114 |
| 1 | Trade accounts receivables | 131 |  | 202.151.833.557 | 190.956.760.787 |
| 2 | Prepayment to suppliers | 132 |  | 3.207.907.949 | 6.403 .700 .950 |
| 3 | Short-term intercompany receivables | 133 |  | - | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 2.212.743.400 | 1.938.785.067 |
| 6 | Provision for short-term doubtful debts | 139 |  | (1.715.204.229) | (1.645.491.690) |
| IV | Inventories | 140 |  | 168.366.407.643 | 145.559.809.393 |
| ------1 | Inventories | 141 | V. 04 | 168.737.494.199 | 146.476 .637 .360 |
| 2 | Provision for devaluation of inventories | 149 |  | (371.086.556) | (916.827.967) |
| V | Other short-term assets | 150 |  | 11.708.663.105 | 8.922.311.612 |
| 1 | Short-term prepaid expenses | 151 |  | 1.581.748.115 | 1.622 .294 .356 |
| 2 | VAT deductible | 152 |  | 9.937 .449 .830 | 7.092 .502 .756 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - | - |
| 4 | Other short-term assets | 158 |  | 189.465.160 | 207.514 .500 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 116.475.549.938 | 126.546.686.102 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 112.868.872.297 | 122.591.381.243 |
| 1 | Tangible fixed assets | 221 | V. 08 | 112.501.507.297 | 121.459.748.098 |
|  | - Historical cost | 222 |  | 429.690 .665 .560 | 429.862.796.174 |
|  | - Accumulated depreciation | 223 |  | (317.189.158.263) | (308.403.048.076) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 359.100.000 | 415.800.000 |
|  | - Historical cost | 228 |  | 567.000 .000 | 567.000 .000 |
|  | - Accumulated depreciation | 229 |  | (207.900.000) | (151.200.000) |


| 4 | Construction in progress | 230 | V. 11 | 8.265 .000 | 715.833.145 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | - | - |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 |  | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 3.606.677.641 | 3.955.304.859 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 2.704.809.490 | 3.025.662.785 |
| 2 | Deferred income tax assets | 262 | V. 21 | 901.868 .151 | 929.642 .074 |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 681.707.767.158 | 637.196.607.876 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 352.208.390.230 | 329.101.098.924 |
| I | Short-term liabilities | 310 |  | 352.208 .390 .230 | 329.101.098.924 |
| 1 | Short-term borrowing | 311 | V. 15 | 137.148.000.000 | 113.015.600.000 |
| 2 | Trade accounts payable | 312 |  | 189.908.604.649 | 179.521.022.331 |
| 3 | Advances from customers | 313 |  | 17.799.377.773 | 23.068.044.821 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 1.733 .289 .026 | 4.776 .540 .290 |
| 5 | Payable to employees | 315 |  | 4.107 .322 .323 | 6.063.241.869 |
| 6 | Payable expenses | 316 | V. 17 | 1.422.393.585 | 1.668.238.367 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 89.402.874 | 988.411 .246 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | - | - |
| II | Long-term liabilities | 330 |  | - | - |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V.-19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 329.499.376.928 | 308.095.508.952 |
| I | Capital sources and funds | 410 | V. 22 | 329.499.376.928 | 308.095.508.952 |
| 1 | Paid-in capital | 411 |  | 279.013.770.637 | 279.013.770.637 |
| 2 | Capital surplus | 412 |  | ------------- | ------------- |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | (272.840.000) | (272.840.000) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 21.553 .609 .319 |  |
| 8 | Financial reserve fund | 418 |  | -------------- | 21.-------------19 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 29.204.836.972 | 7.800.968.996 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 681.707.767.158 | 637.196.607.876 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 559.819.626.133 | 530.916.206.951 |
| 2. Deductions | 02 |  | 1.058.980.949 | 598.480 .340 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 558.760.645.184 | 530.317.726.611 |
| 4. Cost of sales | 11 | VI. 27 | 515.315.642.935 | 494.776.901.551 |
| 5. Gross profit (20=10-11) | 20 |  | 43.445.002.249 | 35.540.825.060 |
| 6. Financial income | 21 | VI. 26 | 4.357.903.074 | 3.904.189.997 |
| 7. Financial expenses | 22 | VI. 28 | 4.991.911.259 | 6.680.234.088 |
| - In which: Interest expense | 23 |  | 1.913.020.176 | 2.520.740.614 |
| 8. Selling expenses | 24 |  | 9.820.259.065 | 9.707.258.211 |
| 9. General \& administrative expenses | 25 |  | 12.839.421.297 | 12.732.280.937 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 20.151.313.702 | 10.325.241.821 |
| 11. Other income | 31 |  | 3.294.776.001 | 3.170.179.242 |
| 12. Other expenses | 32 |  | 11.801.321 | 49.078.895 |
| 13. Other profit (40=31-32) | 40 |  | 3.282.974.680 | 3.121.100.347 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 23.434.288.382 | 13.446.342.168 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.002.646.483 | 394.530.735 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 27.773.923 | 949.763.223 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 21.403.867.976 | 12.102.048.210 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 21.403.867.976 | 12.102.048.210 |
| 19. EPS (VND/share) | 70 |  | 767 | 434 |

CASH FLOW STATEMENT
Quarter 2/2014(Indirect method)


